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Central Intelligence Agency



30 October 1984

High Technology Solutions P. O. Box 3426 Poughkeepsie, New York 12603

Attention: Mr. Andrew F. Sparano Sales Manager

Dear Mr. Sparano:

Per our telephone conversation of 29 October 1984, please be assured that your brochures of September 13, 1984, have been routed not only to our data processing divisions, but also to other Agency components who would have an interest in your company's system. These same components have also been notified of the exhibition you are planning at the Washington Convention Center between 15-18 November 1984.

We appreciate your interest in wanting to do business with the Central Intelligence Agency.

> Sincerely, Chief Producement Management Staff Office of Logistics

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Gentlemen:

Enclosed please find our literature package of the MPS4000 System. If, after reviewing our brochure, I can be of help in answering some more specific questions, please do not hesitate to contact me.

We also have available, on a loan basis, copies of our videocassette in VHS, Beta and 3/4 inch format. This presentation gives an overview of the system and illustrates some of the unique features of our equipment. For further information, please contact our sales office.

I would like to take this opportunity to mention that we plan to exhibit the Front End System, our Fastscan Digitizer and our new Fastsetter Phototypesetter at GRAPHEXPO '84 EAST, on October 14-17, 1984 at the Coliseum in New York City.

However, should you wish to have the opportunity to study the equipment in greater depth than is normally possible at a trade show, our Poughkeepsie facility is open to you and any of your colleagues who would like to have some "hands-on" experience with the equipment. Please let me know when such a visit would be convenient for you.

We are looking forward to hearing from you soon.

Sincerely,

HIGH TECHNOLOGY SOLUTIONS

AFS/ras Enclosures Andrew F. Sparano Sales Manager DCI EXEC REG